

# KALUGA REGION

INVESTMENT POTENTIAL

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2016

# ◀ *Location within the largest sales market in Russia*

Distance from Kaluga to Moscow (The Moscow Automobile Ring Road-MKAD)

**165 km**

Distance from the Kaluga Region boundary to Moscow (The Moscow Automobile Ring Road-MKAD)

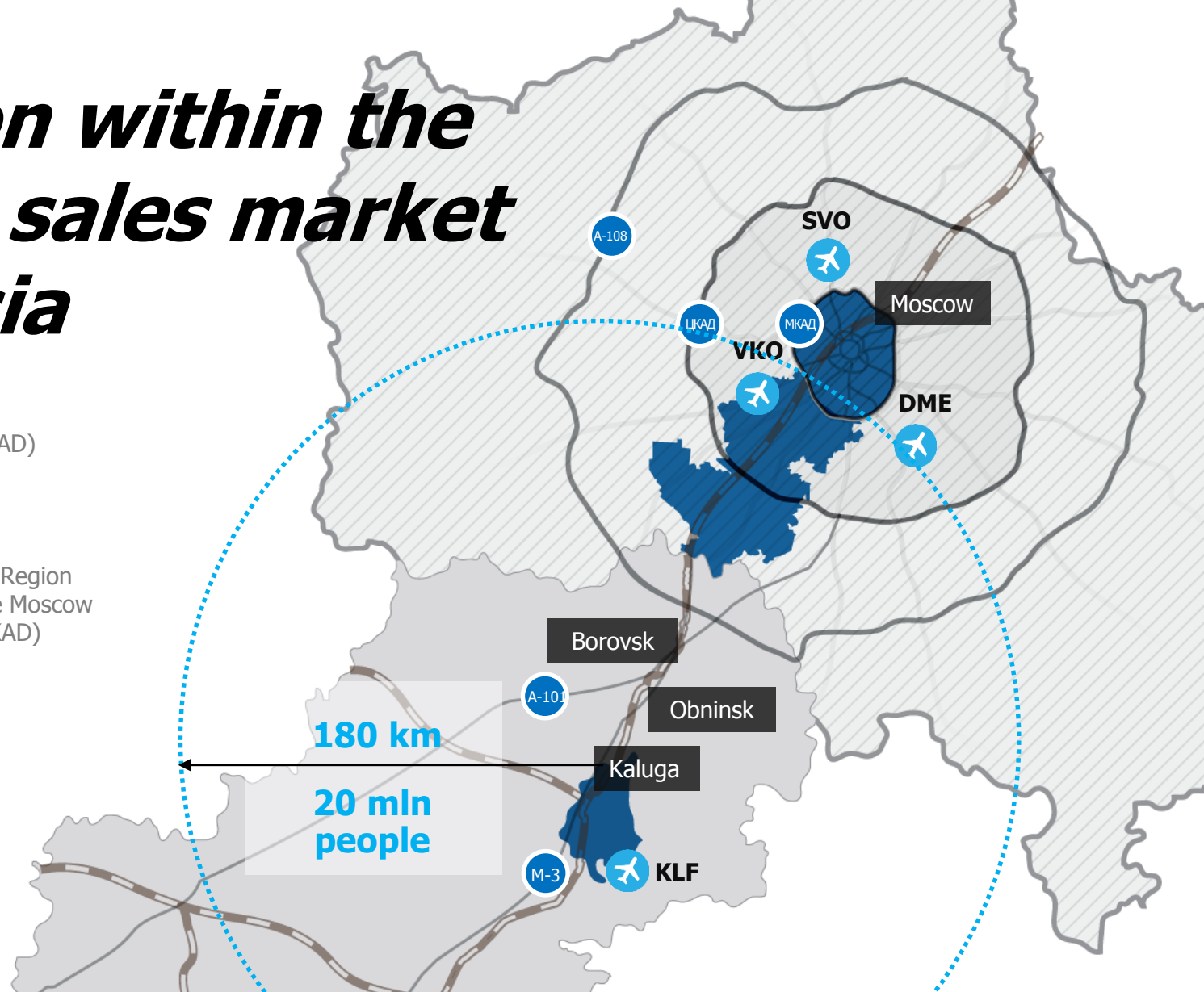
**68 km**



airports



highways



# ◀ *COOPERATION WITH ITALY*



**MENARINI**

production and  
packaging of medicines



production of semi-  
finished fruit for the  
food industry



production of  
automotive components



production of ultrafine  
ceramic panels



**PalladioZannini**  
Industrie Grafiche Cartotecniche S.p.A.

production of packaging  
for pharmaceutical and  
cosmetic products



SISTEMI VERNICIANTI PER L'EDILIZIA

production of paint-  
and-lacquer materials



**CELLINO GROUP**

production of  
automotive components



**GILETTA**  
a BUCHER company

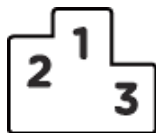
production of machinery  
and attachments



# ***KALUGA REGION ATTRACTIVENESS FOR BUSINESS LOCALIZATION***



Unique location inside  
the greatest sales  
market of the Russian  
Federation



Leading positions of the  
region in investment  
climate among the  
Russian regions



High dynamics of  
industrial development  
in the region



Possibility of cooperation  
with existing enterprises  
in the region



Large variety  
of industrial  
sites



Preferential tax and  
customs regime  
in SEZ



High-quality  
of transport and logistics  
infrastructure



High quality and  
availability of labor  
resources



Attractiveness  
of the region  
for living



Progressive team of the  
regional administration  
Free support and supervision  
of projects implementation

A background image showing three business professionals in a meeting. Two men and one woman, all in dark blue suits, are looking down at a document on a table. The background is a blurred view of a modern glass skyscraper.

# ◆ *INVESTMENT CLIMATE*

## 3<sup>rd</sup> place

National rating of investment climate in the regions of  
the Russian Federation, 2016

among

# 81

regions of  
the Russian Federation

**The highest score  
in the categories:**  
regulatory environment  
institutions for business  
support of small business



# ◀ *OUR DEVELOPMENT INDICATORS*

**155**

investment  
projects under  
implementation

**92**

investment projects  
implemented  
since 2006

**13**

new investment  
agreements signed  
in 2016

**7**

new production  
started  
in 2016

**\$ 22 bln**

investments  
since 2006

**x1,8**

dynamics of growth of industrial production  
in 2015 in comparison with 2009

**\$ 7,3 bln**

volume of shipped goods  
in 2015



# ◀ ***WE PRODUCE***



Cars  
and trucks



Steam  
and gas turbines



Railway  
constructions



Locomotives



Cast-iron  
and steel wares



Construction  
materials



Radio-electronics



Pharmaceutical  
products



Paper  
and wood wares



Furniture  
and other goods



Logistics



IT



L'ORÉAL









# ◀ **PROJECT IMPLEMENTATION PERIOD**



**Industrial  
park  
Rosva**

Construction start:  
February 2013

Start of production:  
July 2014



**ContiTech**



**Industrial  
park  
Vorsino**

Construction start:  
September 2007

Start of production:  
July 2008



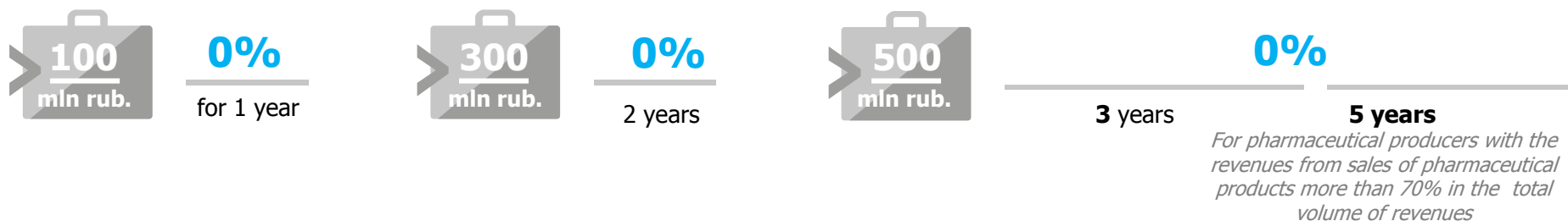
**Samsung**

# **Kaluga Region: tax benefits**

*Depending on the amount of investments in the project*

## **Property tax benefits :**

*Basic rate of organization property tax in Kaluga Region — **2,2%***



## **Profit tax benefits:**

*Basic rate of organization profit tax in Kaluga Region — **18%***



*Privileged period of taxation begins on the date of filing of the application for the tax benefits, but not latter than within four consequent tax periods since including the investment project in the investment projects' register (for pharmaceutical producers there is no limitation on the period of filing of the application for tax benefits).*





# ***Obninsk – a city of science***

Development  
of production technologies in  
the field of fine organic  
synthesis

Development  
and production  
of composite materials and  
structures

Radio medicine,  
production  
of radiopharmaceuticals

More than  
**10,000**  
scientists  
and researchers

**13**

Research  
institutes

**3**

State Scientific Centers  
of the Russian Federation

# ◀ ***PERSPECTIVE DIRECTIONS***



Pharmacy



Agribusiness



Innovation & IT



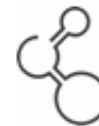
Agricultural  
machinery parts



Production  
of construction materials



Medical  
equipment  
and expendable materials



Production  
of food flavors  
and extracts



Logistic and distributive  
centers

# ◀ *PERSPECTIVE SITES FOR ENTERPRISE PLACEMENT*



1

## **SEZ «Kaluga»**

1042 ha in area

Tax benefits

Customs preferences

State guarantees

2

## **Industrial parks**

Ready infrastructure

Close proximity to transport  
and logistics complex

3

## **Brownfields**

Ready sites at local enterprises

Possibility of quick business  
start up

Cost saving



# ◀ **SEZ «Kaluga»**

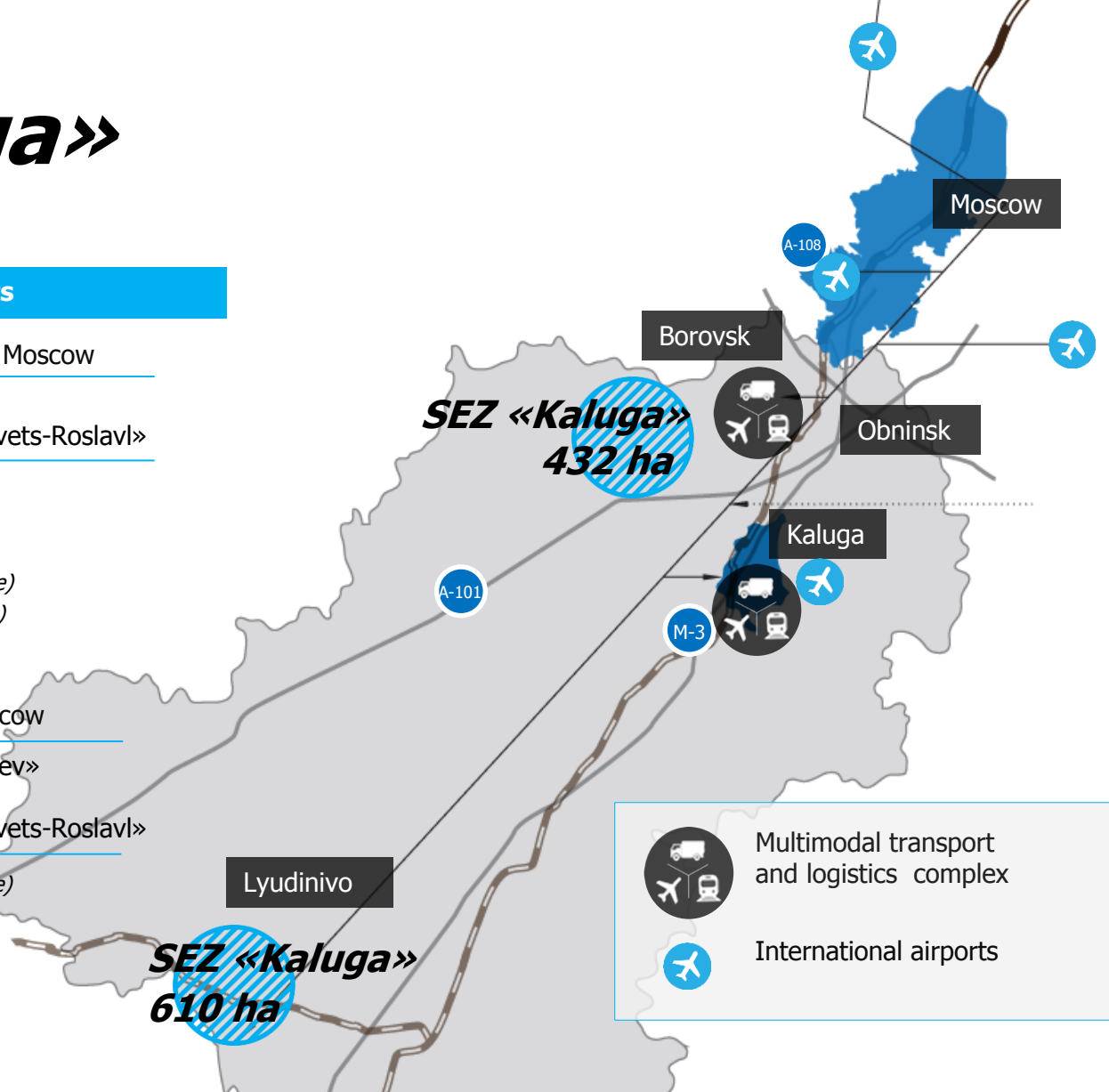
## Location / Distance to the international airports

**Lyudinovo site:** 170 km from Kaluga, 350 km from Moscow

- 23 km to the highway M-3 «Moscow-Kiev»
- 60 km to the highway A-101 «Moscow-Maloyaroslavets-Roslavl»
- «Bryansk» – 86 km (*approximately 1,2 hours drive*)
- «Kaluga» – 183 km (*approximately 2,5 hours drive*)
- «Vnukovo» – 300 km (*approximately 4,5 hours drive*)
- «Domodedovo» – 310 km (*approximately 4,5 hours drive*)
- «Sheremetyevo» – 360 km (*approximately 5 hours drive*)

**Borovsk site:** 95 km from Kaluga, 80 km from Moscow

- The site is located on the highway M-3 «Moscow-Kiev»
- 6 km to the highway A-108 «Moscow Big Ring»
- 15 km to the highway A-101 «Moscow-Maloyaroslavets-Roslavl»
- «Sheremetyevo» – 150 km (*approximately 2 hours drive*)
- «Vnukovo» – 60 km (*approximately 1 hour drive*)
- «Domodedovo» – 90 km (*approximately 1 hour drive*)
- «Kaluga» – 85 km (*approximately 1,5 hours drive*)



# ***SEZ:***

## ***Tax benefits and preferences***

# 0%

Corporate property and transport tax for 10 years

Land tax for 5 years

Import duties and VAT

### **Income tax for priority directions:**

**0%** till 31.12.2017   **3%** 2018-2020   **5%** 2021-2022

**8%** 2023-2024   **10%** 2025-2026   **13,5%** till the expiration date of SEZ

For other types of economic activity:

**5 %**  
till 31.12.2022

**9 %**  
2023-2026

**13,5 %**  
till the expiration date of SEZ

# ***SEZ: infrastructure and services***

The land plot is available for rent to the investor after receiving a status of resident of «Kaluga» SEZ

Free of charge

road

power supply

gas supply

water supply

drainage

downpour  
sewage

Connection points  
close to the border  
of the land plot

**Technological connection  
to the amenities is free  
of charge**



# ◀ ***INDUSTRIAL PARKS***



**7767 ha**

total area of the industrial parks

**4116 ha**

vacant for production placement

Close proximity to the enterprises  
of the region

Ready infrastructure



# ◀ *Brownfields*



Favourable  
geographic location



Possibility to use existing  
infrastructure of the enterprise



Possibility for technological  
and HR cooperation

## 100 000 m<sup>2</sup>

Production areas, ready for  
production placement

# ◀ *FREIGHT VILLAGE RU*



Multimodal  
terminal

Modern station  
of customs control

Warehouses  
of Class-A cross-dockings  
type

Freight airport  
«Ermolino»



# ◀ *INTERNATIONAL AIRPORT «KALUGA»*



**Handling  
capacity**  
(passengers/hour)

**100**

**Expected passenger  
flow** (people/year)

**250 000** к 2020

**500 000** к 2030



# ◀ **EDUCATION AND PERSONNEL**

## **Professional education**

**Specialized centers of  
dual education**

## **Classical education**

**21** higher  
professional  
education institutions

**7500** graduates  
annually



# ◀ *REGION FOR LIFE*

International  
hotels

International  
School

Event tourism

Development  
of rental housing



**72**  
Hotels in Kaluga  
and Kaluga region



The international  
bachelor  
certificate **IB**



**47%**  
the increase of number  
of tourists in 2014



**8%**  
the increase of housing  
construction in 2015





# ***INVESTKALUGA.COM***



**Agency for regional  
development of Kaluga Region**

248030, 41, Dzerzhinskii street,  
Kaluga  
Phone/fax: +7 4842 278-785  
[arrko.ru](http://arrko.ru)

**General director**  
Anna Kaminskaya  
Phone: +7 910 543 63 99  
E-mail: [kaminskaya@arrko.ru](mailto:kaminskaya@arrko.ru)