

***COMPANY PROFILE***

**PROGETTO**

***“EMILIA-ROMAGNA FASHION – Nuovi orizzonti verso la Russia – II annualità***

Da inviare **entro il 12/03/2018** via *e-mail* all’indirizzo PEC: [**promozionestera@bo.legalmail.camcom.it**](mailto:promozionestera@bo.legalmail.camcom.it)

|  |  |  |  |
| --- | --- | --- | --- |
| **COMPANY NAME** | | | |
| **ADDRESS** | | | |
| **POSTCODE CITY PROVINCE** | | | |
| **PHONE FAX** | | | |
| **HOME PAGE** (mandatory requirement) | | | |
| **NUMBER OF EMPLOYEES** | 2015 | 2016 | 2017 |
| **TURNOVER (Mln. €)**  **2016**  **2017** | **EXPORT TURNOVER (%)**  **2016**  **2017** | | |
| **CONTACT PERSON** | | **Job Title** | |
| **E-MAIL** | | | |
| **PHONE** | | **Mob.** | |
| **LANGUAGES** | | | |

1. **ACTIVITY AND PRODUCTS**

|  |  |
| --- | --- |
| **Activity Sector** | |
|  | |
| **Product description** | **Duty code** |
|  |  |
|  |  |
|  |  |

**Certifications** (EAC, etc…)

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**Field/s of application of your products/services**

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**End-user of your products/services**

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1. **COMMERCIAL PROFILE**

**Your Export destination countries:**

|  |  |  |  |
| --- | --- | --- | --- |
| Country | %Export | **Type of customer** (agent, manufacturer, importer/distributor, etc..) | Other informations |
|  |  |  |  |
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**Main factor/s of competitiveness of your company:**

* Design Ratio price/quality
* Quality Brand name/Presentation
* Technology Range of products

**Your presence in foreign markets:**

* Direct Joint venture
* Representative Importer/Distributor
* License Other (specify) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Main Competitors:**

|  |  |
| --- | --- |
| COMPANY | COUNTRY |
|  |  |
|  |  |

1. **MARKET INFORMATION**

**Previous experience in the target country** (if any, please specify country and type of customer, for example “*Russia, importer*”)

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Is your company in contact with local companies? Yes No

Would you like to contact any specific company? Yes No

**If yes,** specify the name and the address

|  |  |  |  |
| --- | --- | --- | --- |
| NAME | ADDRESS | TELEPHONE | CONTACT PERSON |
|  |  |  |  |
|  |  |  |  |

Is there any specific company you want NOT to contact? Yes No

**If yes,** specify the name and the address

|  |  |  |  |
| --- | --- | --- | --- |
| NAME | ADDRESS | TELEPHONE | CONTACT PERSON |
|  |  |  |  |
|  |  |  |  |

**Please specify the type of partner you are looking for**

|  |
| --- |
|  |