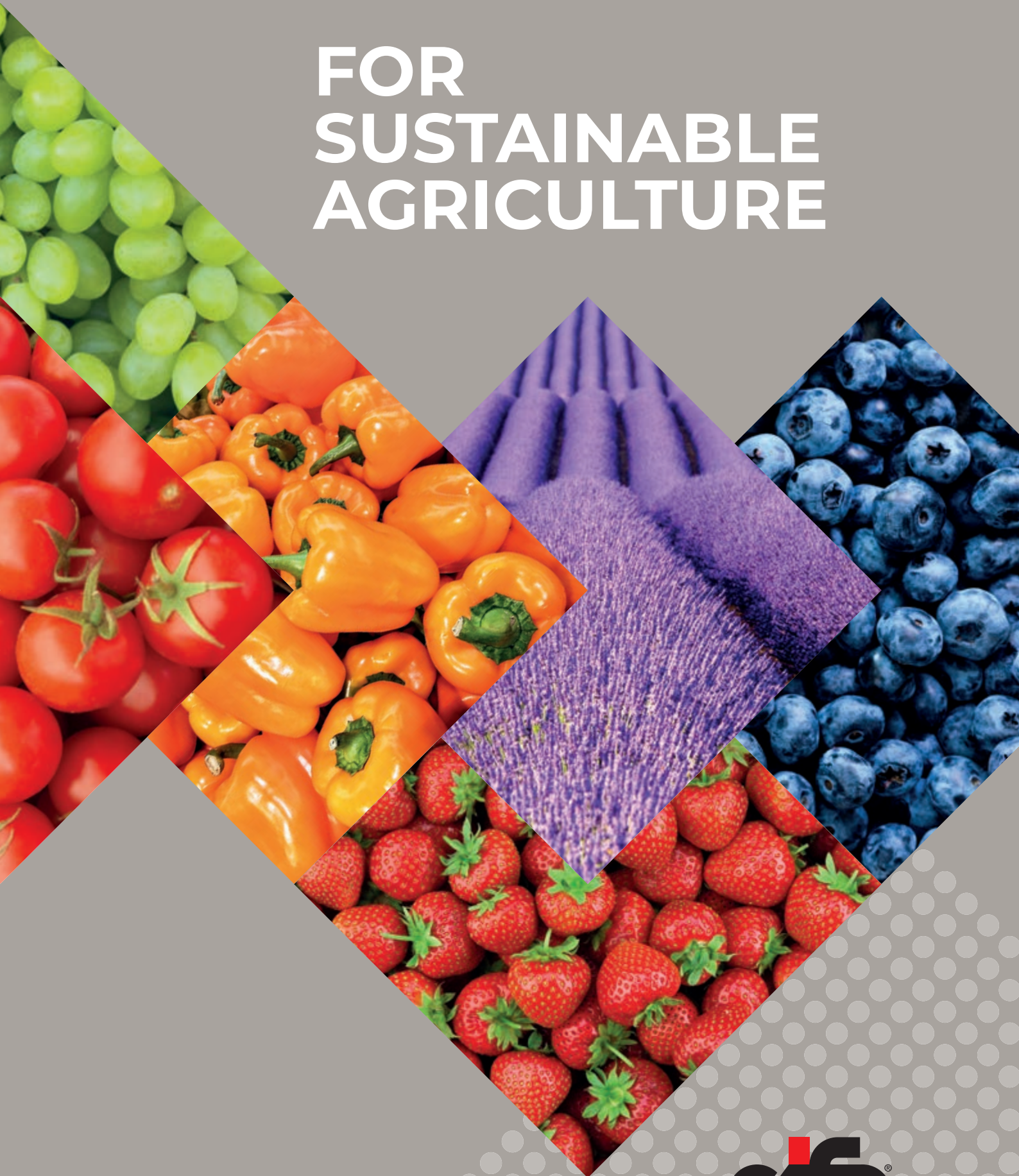


FOR SUSTAINABLE AGRICULTURE





THE COMPANY

➤ A leading specialty fertilizers company, implementing innovative, sustainable, value-creating solutions for its customers.

CIFO is a global company, which since the 1950s **has been providing farmers all around the world with specialty fertilizers to improve crop yields.**

The production facilities and the registered offices are in San Giorgio di Piano, just outside Bologna.

CIFO products are distributed across five continents through commercial partnerships and capillary networks of importers and distributors.



Quality, know-how and reliability are the keywords at the basis of the work in CIFO that since many years have been chosen by farmers who aim for tangible sustainability, pay attention to environmental issues, but also need to grow their crops to the highest quality standards, reducing risks and enhancing profitability.

In today's rapidly evolving world, CIFO is helping shape the future of modern agriculture to improve the productivity and sustainability of the 21st century

farmer. Thus, CIFO develops innovative products designed to enhance plant nutrition and boost growers' profit driving cutting-edge, inspirational solutions to meet the growing challenges of a changing world.

An opportunity for standing out in a growing market.

Having strong leadership in the Italian market, CIFO is a company today **that operates throughout the world and it is considered one of the most dynamic and competitive companies** on the international markets.

CIFO operates through subsidiaries, commercial partnerships and capillary networks of importers and distributors, each with its own commercial and technical structure which ensure the availability of CIFO products all over the world.

The company has a dedicated sales support team that works closely with all clients, offering technical, marketing and commercial support with technical guidelines that vary according to the specific pedoclimatic conditions of the area.

CIFO maintains a continuous focus on improving all aspects of the distribution operations, striving to provide the most efficient and highest-quality service to customers and build reliable long-term relationships with them.

This guiding principle enables CIFO to win in promising markets and be a successful reality in its business sector.

A close-up photograph of a person's hand holding a large quantity of golden-brown grains, possibly wheat or barley, over a background of dark, rich soil. The grains are in sharp focus, while the soil is blurred. A large, semi-transparent grey diamond shape is superimposed over the center of the image, serving as a background for the text.

THE PRODUCTS

➤ Over 50 years of commitment and passion

CIFO products are the result of more than 50 years of activity in the specialty fertilizer sector.

Thanks to this acquired experience, to strong relationships with stakeholders, and to the collaboration with important Universities and Research Centres, CIFO has developed a complete product portfolio based on actual market requirements for all kinds of crops and adapted to local agronomic conditions.

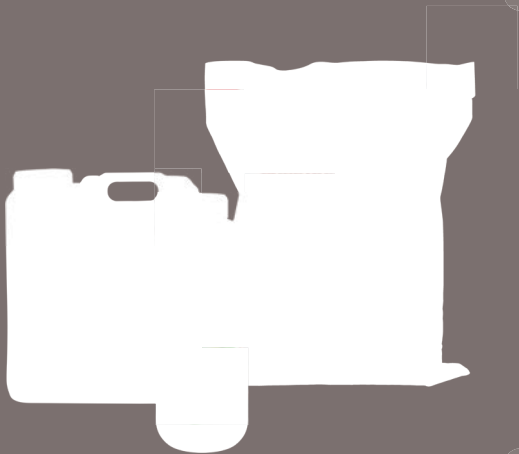


”

The catalogue is focused on specialty fertilizers of the **highest quality** formulated using natural raw materials, that stimulate plant physiological mechanism involved in plant growth, development, nutrient absorption and stress tolerance.

The deep knowledge of the biological activity of extracted and characterized raw materials, and the ability to combine them, translates into a complete range of solutions for every grower.

CIFO's product portfolio allows growers to produce more with less, increasing efficiency, favoring sustainable development and in the end, providing a greater return for their investments and efforts.





QUALITY MANAGEMENT

➤ Manufacturing products in full respect of health and environment

CIFO is promoting the implementation and development of an integrated Quality and Environmental Management System with the aim of guaranteeing product reliability, customer satisfaction and environmental protection.



”

The Integrated Management System is based on the requirements specified in the **ISO 9001, ISO 14001 and OHSAS 18001** standards, without exclusion, and is applicable to all activities relating to the selection of raw material, product development, manufacturing, distribution and sales.





R&D



Excellence in research oriented towards developing innovative products

The core of CIFO success starts at the **R&D department**.

Strategic investments in R&D and new technologies make it possible to tackle challenges and create opportunities across the agricultural sector.

CIFO is therefore able to respond rapidly to new market requirements by improving, adapting or innovating on product technology.



”

The R&D department is composed of scientists, agronomists, chemists and engineers, constantly committed to the development of innovative products that can concretely improve crop quality and yield creating value to growers.

The R&D team cooperates closely with several Universities and Research Centers all over the world.

The CIFO quality comes to life in the laboratories, where R&D researches develop new formulas and improve existing ones.

Also, they provide an essential contribution to quality control during the whole production process, through analyses of raw materials, of prototype formulations and of finished products **to ensure the highest standards of safety and efficacy in every environmental and agricultural context.**



HOW WE CREATE VALUE

Gathering
ideas

Farmers

Partnership
&
distributors

Sales and
sales support

Large-scale
experimentation

Industrial
scale up

Formulation
and
prototype
screening

Patent
screening

Innovation to meet the market needs

Collaboration with partners worldwide is key to deliver valuable solutions for growers.

WIN (Worldwide Innovation Network) is an international network of cooperation through which partners bring ideas, resources and tools in the product development process to create innovation.

Through WIN, scientific research turns into concrete solutions for the farmer that are made available in the shortest possible time.

The development of CIFO products stems from real market needs.



”

The first phase of product development is the design, followed by the screening of raw materials with bioassays that are conducted in collaboration with universities and research centers.

In the second phase, product prototypes are tested in controlled conditions, and only the most performing are selected for industrial scale-up and for large-scale agronomic trials.

The efficacy of each product is tested in partnership with research facilities around the world.

This way, we are able to introduce on every market effective products which have already been tested locally in the real conditions of use.





For sustainable agriculture

Via Oradour, 6
40016 - San Giorgio di Piano (BO)
Tel. +39 051 665 55 11 - Fax +39 051 665 04 53
www.cifo.it info@cifo.it